

HARRY HIRSCHMAN

Biography
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Harry Hirschman has a diverse background in fields including: High-Tech, High-Performance Computing, Aerospace, Management Consulting, General and Military Aviation, Information Technology, Project Management, Leveraged Buy-Outs, and Retail Stock Brokerage. He is presently with PathScale, Inc. where he is the Director of Product Marketing.



Harry is currently the Director of Product Marketing for PathScale, a venture-backed startup that develops InfiniBand silicon for Linux cluster interconnect. He also performed Product Management and Business Development roles, and was the Chair of the HyperTransport Consortium's Marketing Working Group. In addition to cluster interconnect, PathScale also has the industry's leading 64-bit compiler suite.

While at Sun Microsystems, Harry held several high-profile positions. He was a Product Program Manager for Sun's Network Systems Group where he led cross-functional teams that developed products based on Intel's x86/IA32 architecture. He drove the cross-functional team that was responsible for all product specification, development, and "go-to-market" activities, as well as driving products through Sun's eight-phase product life cycle process. Harry has led teams for two- and four-processor servers, an InfiniBand cluster, and a desktop PC. Previously, Harry was a strategist for Sun's wireless/mobility group, a Venture Manager for the Corporate Strategy and Planning (M&A) group, and he led the post-acquisition integration for Sun of an international software company.



Harry and his wife founded Golden Gate Biplane Adventures, Inc. to bring the Golden Age of Aviation to residents of San Francisco and the Peninsula by giving rides for two in an open-cockpit biplane. On weekends, they wrestle with the issues that plague all companies, large and small: Customer experience, marketing and promotions, pricing, employee-employer relations, scheduling, cash flow management, fixed and variable expense management, safety and maintenance, government oversight and regulation, and more.



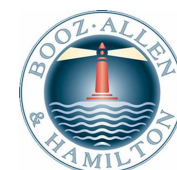
Harry and his wife gave management training seminars as part of the Afterburner team. The Afterburners lead top corporations to flawless execution by applying techniques used every day by military fighter pilots to succeed in the rapidly changing, hostile environment of combat missions to the rapidly changing, hostile environment of business – "Business Is Combat".



Harry earned an MBA (with honors) from The Wharton School at the University of Pennsylvania majoring in "Information: Strategy, Systems and Economics" with additional studies in finance and computer networking. He was a member of the Dean's Graduate Student Advisory Council, participated in Wharton's first Leadership Expedition to Ecuador, and authored a case study on mergers and acquisitions at a major high-tech company.



Prior to attending Wharton, Harry was a Senior Consultant at Booz-Allen & Hamilton, Inc. where he participated in projects ranging from an Outsourcing and Privatization study (OMB Circular A-76) of the Navy's child development centers to a life-cycle cost estimate of a liquid rocket booster for the space shuttle to business process re-engineering for the County of San Diego. One of his project teams was nominated for a Professional Excellence Award, a very high honor within the firm.



Harry was a Lieutenant in the U.S. Navy, flying the FA-18 Hornet in numerous domestic and international operations and exercises. He participated in Operation Southern Watch in support of United Nation's resolutions concerning Iraq in 1994-95 while assigned to Strike Fighter Squadron 151 and the USS Constellation (CV-64). Harry earned distinction as the top Navy graduate from flight school in 1992 out of nearly 1,000 officers. He was on the staff of the Presidential Commission on the Assignment of Women in Combat. His navy commendations include the Air Medal, Joint Service Achievement Medal and the Meritorious Outstanding Volunteer Service Medal, among others.



Harry earned a Bachelor of Arts in Economics from the University of California Los Angeles (UCLA) in 1986. He is proud to have served as the "Joe Bruin" mascot for athletic and philanthropic events and was a four-year counselor at UniCamp, UCLA's camp for underprivileged children.



Harry is married to Loree Draude, also a former Naval Aviator and author of "She's Just Another Navy Pilot: An Aviator's Sea Journal". They have a son, two Labrador retrievers and reside in California.

